FOURTH EDITION

TECHNOLOGY in the LAW OFFICE

THOMAS F. GOLDMAN

[Book] Technology In The Law Office

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Technology in the Law Office-Thomas Goldman 2007-07 Approriate for courses on Computers and the Law Technology in the Law Office provides thorough coverage of the use and management of technology in the legal workplace. This text builds a foundation in technology concepts and applications needed by paralegals and attorneys as well as information technologists working in the legal environment. Students develop a hands-on understanding of real workplace software using the most popular commercially available legal programs including AbacusLaw, Tabs3, SmartDrawLegal, LexisNexis CaseMap and TimeMap, and Sanction II. Members of the legal team are introduced to the roles each plays in the use of technology and develop the technical vocabulary needed to collaborate effectively on-the-job. A continuing theme throughout the text is to empower student success by teaching students how to independently learn to use new software features and programs.

Technology in the Law Office-Thomas F. Goldman 2015-02-20 For technology in the law office courses Comprehensive Coverage of Law Office Technology Technology in the Law Office is a thorough and up-to-date guide to navigating the constantly changing technology used in the modern-day legal world. Exploring recent phenomenon such as the switch to Apple-based software and paperless offices, this text is the timeliest reference for students, paralegals, and law office workers in regards to law software and technology. Thoroughly updated for this edition, the Goldman Technology Resources Website features links to vendor soft downloads, tutorials, and instructional videos. Students are also provided with a solid background in the ethics and implications of using technology in legal practice, allowing them to not only understand how to use such technology, but how to use it correctly and justly. Also Available with CourseConnect with the Virtual Law Office Experience This edition is also available with a CourseConnect Online Course for Technology in the Law Office. The CourseConnect Online Course now includes Virtual Law Office Experience modules. The modules place the student in the position of working in a law office, allowing them to put technology into practice. Students, if interested in purchasing this title with the CourseConnect Online Course, ask your instructor for the correct package ISBN. Instructors, contact your Pearson representative for more information.

Law Office Technology-Guay 2013-07-01 Law Office Technology examines the continuing and vital impact of technology in the operation of a successful law firm. Paralegal students come to understand when, where, why and how to employ legal technology. Typical hardware and software, especially the most useful software for a modern practice, are covered in detail. This important survey reviews key office management software used in critical functions such as billing, as well as the legal software employed in election data discovery and research. By integrating legal knowledge with practical, hands-on skills, paralegals grasp the foundations of legal technology and gain a feel for real-life applications in a law office. To keep current, online updates to the material appears on the Website that accompanies the text, providing updated material on software from the Web and other sources, as well as refreshed assignments and teaching materials. Features: Addresses technology's continuing impact on the operation

of a successful legal practice Considers when, where, why and how to employ legal technology Covers the basics of computer technology typical hardware and software found in a modern legal practice useful computer software for a modern law office Discusses office management software in critical functions such as billing Reviews legal software involved in electronic data discovery and legal research Integrates legal knowledge with practical, hands-on skills specifically for paralegals Includes information to help students keep current online updates at the Website accompanying the book up-to-the-minute material from the Web and publications on software, assignments and teaching materials

The Modern Law Firm: How to Thrive in an Era of Rapid Technological Change-Heinan Landa 2020-04-12 Not all law firms will survive the tumult headed their way.Over the past three decades, the legal industry has been turned upside down. Increasingly rapid advances in technology have radically changed everything about the way law firms operate-from attracting and retaining clients, to researching relevant case law, collaborating with colleagues, and filing documents. With competition coming not just from other traditional law firms but also from online legal services, it's more important than ever to differentiate your firm in a crowded marketplace. Yet the majority of firms continue down the path of "business as usual" despite the whirlwind of change roaring outside their windows.Will your firm be blindsided by the threats at hand and pay the price in lost business, lost talent, and lost revenue? Or will you face these threats head-on and learn how to turn them to your advantage so you can not just survive, but thrive?If you'd prefer the latter, this book is your comprehensive, actionable roadmap for navigating this new landscape. Let's dive in!

Using Computers in the Law Office-Matthew S. Cornick 2014-07-03 Focusing on how computers can make paralegals and legal professionals more productive on the job, this updated Seventh Edition of the #1 book on the market offers comprehensive treatment of computer concepts, including coverage of both basic software programs like Word, Excel, and PowerPoint, to more advanced applications using AbacusLaw, CaseMap, Clio, DiscoverFY, HotDocs, Tabs3, TimeMap, and TrialDirector. Real-life examples, pertinent tutorials, ethical

considerations, and up-to-date coverage of the most popular software used in all types of legal organizations help students develop key knowledge and skills. Each topic is presented in a clear and organized manner and includes examples of how the software is actually used on the job. The detailed Hands-on Exercises include Basic, Intermediate, and Advaned assignments to allow for a variety of skill levels. These extensive exercises allow students to apply their knowledge and practice using computers to complete realistic legal work.This edition reflects the ever-changing rules and decisions affecting the legal process (gathering evidence, managing files, filing with courts, working on electronic copyright issues, presenting exhibits, billing, etc.) and covers the most up-to-date technology available to help paralegals comply to new rules and better handle complex records and files. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Developing a Successful Assisted Reproduction Technology Law Practice-Richard B. Vaughn 2017

The 2009 Solo and Small Firm Legal Technology Guide-Sharon D. Nelson 2009 An annual guide helps solo and small firm lawyers find the best legal technology for their dollar, providing current information and recommendations on computers, servers, networking equipment, legal software, printers, security products, smartphones, and everything else a law office might need. Original.

The Lawyer's Guide to Working Smarter with Knowledge Tools-Marc Lauritsen 2010 This ground-breaking guide introduces lawyers and other professionals to a powerful class of software that supports core aspects of legal work. The author discusses how technologies like practice systems, work product retrieval, document assembly, and interactive checklists help people work smarter. If you are looking to work more effectively, this book provides a clear roadmap, with many concrete examples and thought-provoking ideas.

Evernote As a Law Practice Tool-Heidi S. Alexander 2016-08-07 This publication will

provide legal professionals with guidance on how to set up, use, and collaborate with Evernote.

Technology Law-Mark Grossman 2009-05-20 Based on a series of previously published articles, Technology Law adopts a reader-friendly approach to the problems and issues facing those of us who depend on technology to make a living. Avoiding technical jargon, this book offers simple explanations of why certain laws exist, what they mean, and suggestions for responding to them responsibly and effectively. In this revised edition, Mark Grossman addresses developments that have taken place over the past five years in the rapidly changing world of technology law. This edition incorporates new and updated articles that address the many changes since the publication of the first edition. The book is logically structured so that, though its chapters deal with a multitude of topics, related articles are grouped together. The book's broad scope engages with issues in technology law across a wide spectrum of business areas. Those who deal with technology in any capacity will find much value in this important volume.

The LegalTech Book-Sophia Adams Bhatti 2020-06-01 Written by prominent thought leaders in the global fintech and legal space, The LegalTech Book aggregates diverse expertise into a single, informative volume. Key industry developments are explained in detail, and critical insights from cutting-edge practitioners offer first-hand information and lessons learned. Coverage includes: · The current status of LegalTech, why now is the time for it to boom, the drivers behind it, and how it relates to FinTech, RegTech, InsurTech, WealthTech and PayTech · Applications of AI, machine learning and deep learning in the practice of law; e-discovery and due diligence; AI as a legal predictor · LegalTech making the law accessible to all; online courts, online dispute resolution · The Uberization of the law; hiring and firing through apps · Lawbots; social media meets legal advice · To what extent does LegalTech make lawyers redundant or more efficient? · Cryptocurrencies, distributed ledger technology and the law · The Internet of Things, data privacy, automated contracts · Cybersecurity and data · Technology vs. the law; driverless cars and liability, legal rights of robots, ownership rights over works created by technology · Legislators as innovators · Practical LegalTech solutions

helping Legal departments in corporations and legal firms alike to get better legal work done at lower cost

Automating Legal Services-Hugh Logue 2019 "The world's fourth industrial revolution-automation through the growth of robotics, artificial intelligence, blockchain, and virtual ecommerce-will disrupt the legal industry. By being open to this change, lawyers can eliminate repetitive, inefficient processes so they can increase the speed, quality, and scale of their legal services. In addition to bolstering the business of law for both big and small firms, this automation will increase access to justice for those who need it most. This book sets out different models and details what firms, lawyers and society, can gain from automated legal services"--

The Lean Law Firm-Larry Port 2018 "[This book] is the first book published by the ABA to employ the graphic novel to teach business lessons. Follow the engaging story of lawyer Carson Wright, who suddenll finds himself responsible for saving a small law firm, as his mentor Guy Chapman imparts the lean techniques that transformed his factory from the brink of bankruptcy to new heights of profitability."--Back cover.

The 2019 Solo and Small Firm Legal Technology Guide-Sharon D. Nelson 2019-07-02 This is the only book of its kind to help solo and small firm lawyers find the best value for their dollars in legal tech. The book gives a vendor-neutral overview and recommendations for computers, servers, networking equipment, software, printers, security products, smartphones, tablets, and more.

Law, Technology and Society-Roger Brownsword 2019-02-28 This book considers the implications of the regulatory burden being borne increasingly by technological management rather than by rules of law. If crime is controlled, if human health and safety are secured, if the environment is protected, not by rules but by measures of technological management—designed into products, processes, places and so on—what should we make of this

transformation? In an era of smart regulatory technologies, how should we understand the 'regulatory environment', and the 'complexion' of its regulatory signals? How does technological management sit with the Rule of Law and with the traditional ideals of legality, legal coherence, and respect for liberty, human rights and human dignity? What is the future for the rules of criminal law, torts and contract law—are they likely to be rendered redundant? How are human informational interests to be specified and protected? Can traditional rules of law survive not only the emergent use of technological management but also a risk management mentality that pervades the collective engagement with new technologies? Even if technological management is effective, is it acceptable? Are we ready for rule by technology? Undertaking a radical examination of the disruptive effects of technology on the law and the legal mind-set, Roger Brownsword calls for a triple act of re-imagination: first, re-imagining legal rules as one element of a larger regulatory environment of which technological management is also a part; secondly, re-imagining the Rule of Law as a constraint on the arbitrary exercise of power (whether exercised through rules or through technological measures); and, thirdly, re-imagining the future of traditional rules of criminal law, tort law, and contract law.

Technology Licensing-Heather J. Meeker

The Small Firm Roadmap-Sam Glover 2019-08-30 Let's be honest, traditional small firm law practice is not working very well. Too many small firm lawyers struggle to make ends meet, get clients, meet clients' expectations, or they wrestle with mental health issues or substance abuse. Meanwhile, there is a huge gap between those who need legal help and those who can get it. But it doesn't have to be that way. We can build better firms, be more effective with our clients, enjoy better health and a greater sense of fulfillment, and make a bigger impact on our communities. With the client-centric law firm management model in The Small Firm Roadmap, you'll see that getting started is easier than you think. The team from Lawyerist.com-Aaron Street, Sam Glover, Stephanie Everett, and Marshall Lichty-will help you gain clarity around your career and firm goals and identify successful strategies for starting, managing, and growing a thriving future-oriented law firm. If

you're ready to do great work that supports a great life, this book is for you.

Assisted Reproductive Technology-Charles P. Kindregan 2006 As more people turn to assisted reproduction, the legal issues surrounding it have become increasingly complex. Beyond representing patients or clinics, numerous legal problems are arising from the technology's application. Disputes in divorce are the most common, but this technology impacts the law in other areas, including personal injury, insurance, criminal law, and estate planning. Drawing from multiple legal sources, this book presents complex information in a direct, balanced and fair manner. It includes glossary, sample forms and checklists, and bibliography.

Women Rainmakers' Best Marketing Tips-Theda C. Snyder 2003 Women Rainmakers Best Marketing Tips, Second Edition, is the newly revised collection of easy-to-read helpful hints and strategies from Theda Snyder, one of the recognized leaders of women rainmakers nationwide, along with the Women Rainmakers Division of the American Bar Association Law Practice Management Section. This book gives you an action-oriented and realistic approach to rainmaking that will enhance your professional and personal life. The book contains well over a hundred tips you can put to use right away that will have a positive effect on your marketing strategy. These are ideas that have worked for other rainmakers and can work for you. Learn creative marketing strategies that will build your client base. Discover new action plans that fit your personal style and strengthen your rainmaking skills. Women Rainmakers' Best Marketing Tips includes sample press releases and a wealth of newly revised, accessible information you can put to use almost immediately. And it's not just for women! Anyone involved in marketing a firm can benefit from the down-to-earth advice in this book.

EU Competition Law and the Information and Communication Technology Network Industries-Andrej Fatur 2012-03-08 Competition policies have long been based on a scholarly tradition focused on static models and static analysis of industrial organisation. However, recent developments in industrial organisation literature have led to significant advances,

moving beyond traditional static models and a preoccupation with price competition, to consider the organisation of industries in a dynamic context. This is especially important in the field of information and communication technology (ICT) network industries where competition centres on network effects, innovation and intellectual property rights, and where the key driver of consumer benefit is technological progress. Consequently, when an antitrust intervention is contemplated, a number of considerations that arise out of the specific nature of the ICT sector have to be taken into account to ensure improved consumer welfare. This book considers the adequacy of existing EU competition policy in the area of the ICT industries in the light of the findings of modern economic theory. Particular attention is given to the implications of these dynamic markets for the competitive assessment and treatment of the most common competitive harms in this area, such as non-price predatory practices, tying and bundling, co-operative standard setting, platform joint ventures and co-operative R&D.

Virtual Law Practice-Stephanie L. Kimbro 2015-03

Using Computers in the Law Office-Matthew S. Cornick 2011-02-08 USING COMPUTERS IN THE LAW OFFICE, 6th Edition is the ideal book to provide readers with comprehensive, up-to-date information on the use of technology by paralegals in all types of legal organizations. It describes basic computer concepts as well as more complex skills and software programs, with coverage and assignments for Word, Excel, Adobe Acrobat, AbacusLaw, CaseMap, HotDocs, Discover FY, Tabs3, TimeMap, TrialDirector, and more. Using Computers in the Law Office covers important topics such as an updated discussion of electronic discovery, Internet legal/factual research, legal timekeeping and billing, litigation support software, and case management and docket control software. A variety of other topics are covered including WestLaw Next, Google Scholar, mobile computing, document management, security, ethics, the electronic courthouse and many other trends in legal computing. Each topic is presented in a clear and organized manner that includes many examples of how the software is actually used on-the-job. Detailed Hands-on Exercises ensure that readers will gain practical knowledge of these tools by

giving them the opportunity to apply what is presented in the book and to practice using computers to complete legal work. NEW Discover FY demo replaces Summation iBlaze demo. Discover FY is an e-discovery/litigation support tool provided and supported by ILS Technologies. The ILS Technologies Discover FY demonstration version is a full working version of the program. This program demonstration version will not time out. Access the Premium Website to download the new demo. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Information Technology Law and Practice-Vakul Sharma 2011

Online Courts and the Future of Justice-Richard Susskind 2019-10-22 In Online Courts and the Future of Justice, Richard Susskind, the world's most cited author on the future of legal services, shows how litigation will be transformed by technology and proposes a solution to the global access-to-justice problem. In most advanced legal systems, the resolution of civil disputes takes too long, costs too much, and the process is not just antiquated; it is unintelligible to ordinary mortals. The courts of some jurisdictions are labouring under staggering backlogs - 100 million cases in Brazil, 30 million in India. More people in the world now have internet access than access to justice. Drawing on almost 40 years in the fields of legal technology and jurisprudence, Susskind shows how we can use the remarkable reach of the internet (more than half of humanity is now online) to help people understand and enforce their legal rights. Online courts provide 'online judging' - the determination of cases by human judges but not in physical courtrooms. Instead, evidence and arguments are submitted through online platforms through which judges also deliver their decisions. Online courts also use technology to enable courts to deliver more than judicial decisions. These 'extended courts' provide tools to help users understand relevant law and available options, and to formulate arguments and assemble evidence. They offer non-judicial settlements such as negotiation and early neutral evaluation, not as an alternative to the public court system but as part of it. A pioneer of online courts, Susskind maintains that they will displace much conventional litigation.

He rigorously assesses the benefits and drawbacks, and looks ahead, predicting how AI, machine learning, and virtual reality will likely come to dominate court service.

The Digital Practice of Law-Michael R. Arkfeld 2001

Fundamentals of Law Office Management-Pamela Everett-Nollkamper 2013-03-01 FUNDAMENTALS OF LAW OFFICE MANAGEMENT, Fifth Edition delivers the skills and knowledge you need to keep a law office running smoothly. In addition to an overview of the legal industry and the many roles paralegals play, the book takes an in-depth look at how legal environments differ from other businesses, including the ethical issues you may face. Discussions on law-specific office functions, such as managing the client funds account, timekeeping, docketing, and maintaining a law library help you understand the scope of a legal practice, while chapters on technology, client relations, and billing reveal the business side. Practical and skills-focused, FUNDAMENTALS OF LAW OFFICE MANAGEMENT, Fifth Editiont provides ample, in-text learning features, such as key words, ethics alerts, side bars, tech tips, and the latest Web references, along with supplemental, online tools for hands-on practice. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Chasing Moore's Law-William Aspray 2004-01-01 Providing a comprehensive and accessible introduction to today's U.S. information technology policy issues, this title identifies the main players, and describes the history of legislation and court cases, homeland security, online commerce, anti-trust, and more.

Law Office Technology-George E. Guay 2013-07-22 Law Office Technology examines the continuing and vital impact of technology in the operation of a successful law firm. Paralegal students come to understand when, where, why and how to employ legal technology. Typical hardware and software, especially the most useful software for a modern practice, are covered in detail. This important survey reviews key office management software used in critical functions such as billing, as well as the legal software employed in election data discovery and research. By integrating legal knowledge with practical, hands-on skills, paralegals grasp the foundations of legal technology and gain a feel for real-life applications in a law office. To keep current, online updates to the material appears on the Website that accompanies the text, providing updated material on software from the Web and other sources, as well as refreshed assignments and teaching materials. Features: Addresses technology's continuing impact on the operation of a successful legal practice Considers when, where, why and how to employ legal technology Covers the basics of computer technology typical hardware and software found in a modern legal practice useful computer software for a modern law office Discusses office management software in critical functions such as billing Reviews legal software involved in electronic data discovery and legal research Integrates legal knowledge with practical, hands-on skills specifically for paralegals Includes information to help students keep current online updates at the Website accompanying the book up-to-the-minute material from the Web and publications on software, assignments and teaching materials

Challengers, Competition, and Reelection-Jonathan S. Krasno 1997-02-01 Why do US Senators have a harder time winning re-election than members of the House of Representatives? This text argues that Senate challengers are more likely to be experienced politicians who wage intense, costly media campaigns than are those who take on House incumbents.

Information Technology and Intellectual Property Law-David Bainbridge 2019-01-31 Information Technology and Intellectual Property Law is a complete exploration of the relationship between information technology and intellectual property laws a very wide-ranging and complex, ever changing area of law. It provides up-to-date coverage and analysis of the intellectual property laws applicable to all forms of computer software. placing the law in the context of computer use examining copyright, database rights, patents, trade marks, design rights and the law of confidence. There have been numerous cases before the Court of Justice for the European Union (CJEU) recently, in particular involving the use of trade marks on the

Internet, and these are analysed in detail with the implications of the judgments explained in a practical and accessible way. Information Technology and Intellectual Property Law includes developments surrounding ISPs (Internet Service Providers), for example injunctions against ISPs both in the UK and before the Court of Justice of the European Union, and coverage of the Digital Economy Act provisions. It can either be read from cover to cover as a thorough introduction to the subjects addressed or be used as a very useful starting point for a specialist practitioner faced with a particular problem on a particular case. With this in mind Information Technology and Intellectual Property Law is an essential addition to any an IT and IP practitioner's bookshelf as well as a useful textbook for non-specialists as well as advanced undergraduate and taught postgraduate IT and IP courses.

Law Office on a Laptop-Catherine Hodder Esq 2015-06-01 What is a Mobile Law Practice? It is being is available when your clients need you. It is structuring your practice to have the flexibility to go to your clients, to work from your home office or to move to different offices. When you set up your Law Office on a Laptop, you have control over your hours, your overhead, and your life.Attorneys Catherine Hodder and Kelly C. Sturmthal have created a step-by-step interactive resource manual for starting up and running a successful mobile law practice. With sample forms and letters, helpful links, website information and checklists, this book has mapped out everything an attorney needs to set up their law practice with special considerations for the attorneys on the go. * Considerations For Your Practice* Setting up Forms and Procedures* Evaluating Systems and Software* Marketing Yourself and Getting Clients* State-by-State Guide for Law Practice Management* Goals + Opportunities Checklist* Top 10 Tips for a Successful Solo Law PracticeWith Law Office on a Laptop, you will have a concrete plan of action to start or enhance your own law practice.

The Future of Law and eTechnologies-Tanel Kerikmäe 2016-02-22 This book presents groundbreaking discussions on e-residency, cryptocurrencies, scams, smart contracts, 3D printing, software agents, digital evidence and e-governance at the intersection of law, legal policies and modern technologies. The reader benefits from cutting-edge analyses that offer ideas and solutions to some of the most pressing issues caused by e-technologies. This collection is a useful tool for law and IT practitioners and an inspiring source for interdisciplinary research. Besides serving as a practical guideline, this book also reflects theoretical dimensions of future perspectives, as new technologies are not meant to change common values but to accommodate them.

The Busy Lawyer's Guide to Success-Reid F. Trautz 2009 Busy lawyers do not have dozens of extra hours to conduct research looking for new tips and ideas to streamline and enhance their practice of law. They need just-in-time learning to acquire the knowledge necessary to build their practices. This convenient pocket guide is the best ever collection of practical tips, ideas, and techniques to help you survive, thrive, and find success in the practice of law.

Social Media for Lawyers-Carolyn Elefant 2010 Many lawyers view social media as a passing fad, but lawyers who dismiss social media do so at their peril. This cutting-edge guide shows lawyers how to use a practical, goal-centric approach to social media. By enabling lawyers to identify the social media platforms and tools that fit their practice, lawyers can implement them easily, efficiently, and ethically. Written by two lawyers, this book is designed with both the novice and advanced user in mind.

Rebooting Justice-Benjamin H. Barton 2017-08-01 America is a nation founded on justice and the rule of law. But our laws are too complex, and legal advice too expensive, for poor and even middle-class Americans to get help and vindicate their rights. Criminal defendants facing jail time may receive an appointed lawyer who is juggling hundreds of cases and immediately urges them to plead guilty. Civil litigants are even worse off; usually, they get no help at all navigating the maze of technical procedures and rules. The same is true of those seeking legal advice, like planning a will or negotiating an employment contract. Rebooting Justice presents a novel response to longstanding problems. The answer is to use technology and procedural innovation to simplify and change the process itself. In the civil and criminal courts where ordinary Americans appear the most, we should

streamline complex procedures and assume that parties will not have a lawyer, rather than the other way around. We need a cheaper, simpler, faster justice system to control costs. We cannot untie the Gordian knot by adding more strands of rope; we need to cut it, to simplify it.

The Lawyer's Guide to Increasing Revenue-Arthur G. Greene 2005 Perfect for small or mid-sized law firms looking to improve their bottom line, this is a no-nonsense book with step-by-step descriptions of how to analyze and evaluate a firm's revenue performance.

Structured Negotiations-Lainey Feingold 2016-08

Atlas Shrugged-Ayn Rand 2005-04-21 Peopled by larger-than-life heroes and villains, charged with towering questions of good and evil, Atlas Shrugged is Ayn Rand's magnum opus: a philosophical revolution told in the form of an action thriller—nominated as one of America's best-loved novels by PBS's The Great American Read. Who is John Galt? When he says that he will stop the motor of the world, is he a destroyer or a liberator? Why does he have to fight his battles not against his enemies but against those who need him most? Why does he fight his hardest battle against the woman he loves? You will know the answer to these questions when you discover the reason behind the baffling events that play havoc with the lives of the amazing men and women in this book. You will discover why a productive genius becomes a worthless playboy...why a great steel industrialist is working for his own destruction...why a

composer gives up his career on the night of his triumph...why a beautiful woman who runs a transcontinental railroad falls in love with the man she has sworn to kill. Atlas Shrugged, a modern classic and Rand's most extensive statement of Objectivism—her groundbreaking philosophy—offers the reader the spectacle of human greatness, depicted with all the poetry and power of one of the twentieth century's leading artists.

The Client-Centered Law Firm-Jack Newton 2020-01-28 The legal industry has long been risk averse, but when it comes to adapting to the experience-driven world created by companies like Netflix, Uber, and Airbnb, adherence to the old status quo could be the death knell for today's law firms. In The Client-Centered Law Firm, Clio cofounder Jack Newton offers a clear-eyed and timely look at how providing a client-centered experience and running an efficient, profitable law firm aren't opposing ideas. With this approach, they drive each other. Covering the what, why, and how of running a client-centered practice, with examples from law firms leading this revolution as well as practical strategies for implementation, The Client-Centered Law Firm is a rallying call to unlock the enormous latent demand in the legal market by providing client-centered experiences, improving internal processes, and raising the bottom line.

Learning Spaces-Diana Oblinger 2006